

# Aditinet-as-a-service



WINNER  
Channel Service  
Provider of the Year  
Aditinet



Helping you to maximise time and efficiency



Reduce costs, complexity and overheads with our range of as-a-service options.

## Services:

Offers and assistance in selling  
(health-check; installation, as-a-service packages)

Inbound routing

Qualification

Call management and direct contact

Closing (lost) update

Scheduling

Job management

Closing (won) update and invoice summary

Change is constant in IT, so outsourcing can help to make your services and solutions sustainable. Identifying areas that benefit from managed services can improve your company efficiency and fuel your growth.

Aditinet resourcing desk can work with your desk or offer a new service to ensure that your technical pre-and post-sales enquiries are routed quickly and efficiently to help your customers.

Our team can support you across your portfolio of technologies from initial contact through to professional services and ongoing support.

We include management and training to ensure that we can offer the best and most relevant support available.

## Advantages:

Resilience – sickness; holiday

Burst resilience – increased business levels

Managed scaling of resources

Off-headcount

Positive services environment

Efficiency to deliver more with less

Business analysis (won/lost/spend %/etc)

You focus on sales

## Included:

Management; direction; reporting

Continuous training

Mobile application

Partner (supplier) management

Governance adoption

Contact us on  
<https://aditinet.uk/contact-us>