

Aditinet-as-a-service



WINNER
Channel Service
Provider of the Year
Aditinet



Helping you to maximise time and efficiency

Pre-sales

Pre-staging

Resourcing desk

Consultancy

SOC support

Call escalation

Reduce costs, complexity and overheads with our range of as-a-service options.

Services:

- Technical and sales qualification
- Deliver demonstration of product
- Present vendor and partner material
- Deliver PoV and PoC instances
- Prepare tender in support of sales objectives
- Product and market research
- Call scripting
- Contribution to CRM logs
- Partner enablement activities and events
(training, QBR, kick-off)

Change is constant in IT, so outsourcing can help to make your services and solutions sustainable. Identifying areas that benefit from managed services can improve your company efficiency and fuel your growth.

Aditinet pre-sales-as-a-service is available to support your sales teams with technical resources. We can help your sales organisation win more customers and elevate your presence in larger organisations.

Our team will support you across your portfolio of technologies from initial contact through to professional services and ongoing support.

We include management and training to ensure that we can offer the best and most relevant support available.

Advantages:

- Resilience – sickness; holiday
- Burst resilience – increased business levels
- Managed scaling of resources
- Off-headcount
- Positive sales environment
- Efficiency to deliver more with less
- Business analysis (won/lost/spend %/etc)

Included:

- Management; direction; reporting
- Continuous training
- Governance adoption
- Contribution to USP (unique selling points)

Contact us on

<https://aditinet.uk/contact-us>