Aditinet UK Jobs:

Junior Consultant Engineer

At Aditinet we offer you the opportunity to be part of an exciting company culture and experience the fast growing world of IT and cyber-security. Our company works with the most important aspect of IT - people. Our junior consultant engineer role allows you to work closely with industry experts, channel partners and IT vendors while learning the business. You will be part of a team and contribute towards identifying and growing opportunities.

Role: **Junior Consultant Services Engineer** (duties to include):

- Maintain a high level of technical knowledge of relevant industry products
- Identify solutions for customer business objectives
- Clearly articulate technical elements of the value proposition to customers and partners
- Foster a collaborative, team-based environment, sharing best practices and building lasting relationships
- Understand and effectively utilise organisational resources
- Create customer documentation for POC (Proof of Concepts)
- Understand business requirements involved with technical account strategy
- Work effectively with Engineering, Product Development, and Technical Support organisations
- Consistently provide world-class customer service during pre-sales, implementation, and post-sales activities
- Be willing to gain relevant vendor certifications

Leading to

- Proactively provide consultative support
- Provide complex design and systems engineering configurations
- Solve problems independently and creatively

To become an Junior Consultant Engineer you will need:

▸ Great attitude towards team-working

▸ Open mind and will to win

▸ Energy to contribute

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